

# Ben Brimble

512.422.4014 · benjaminbrimble@gmail.com · linkedin.com/in/ben-brimble-397216162 · ben-brimble.super.site

## SUMMARY

Four years in environmental commodities and energy finance, working at the intersection of market analysis, strategy, and deal execution. Substantial technical finance and tool-building skillset, but more valuable synthesizing complex market dynamics into clear decisions and communications. Co-founded a philanthropic fund that has put \$375,000+ to work across 25+ Central Texas climate nonprofits, and in doing so, built a deep network across Austin's climate tech, donor, and local government communities. Looking for a role at an early-stage company or climate-focused fund where market knowledge, strategic thinking, and deep local relationships all matter.

## EXPERIENCE

**Go2 Markets** · Austin, TX

September 2025 - June 2026

*Energy and Climate Solutions Manager, North America*

- Built a REC trading book from the ground up as the company's only North American hire, executing approximately 500,000 MWh across REC markets including ERCOT, Western Compliance markets, MISO, SPP, Ontario CECs, and Canadian RECs, plus I-RECs and European Guarantees of Origin
- Owned the full deal cycle without an inherited client book or local infrastructure: prospecting, pitching, pricing, structuring, negotiation, and execution through physical delivery and financial settlement, managing risk on multi-year forward commitments
- Originated structured power and attribute offtake opportunities by cultivating relationships with renewable energy developers, matching those to corporate buyers with aligned demand, and brokering negotiations on both sides

**BMO Capital Markets (formerly Radicle)** · Remote

June 2022 - July 2025

*Analyst, Environmental Commodities Trading*

- Identified a REC arbitrage opportunity across Renewable Portfolio Standards, led a team to build out the commercial thesis, and presented the strategic framework to managing directors. RECs became a top trade desk priority and a central focus of sales strategy
- Built a carbon pricing model used daily across all covered markets, streaming real-time data from ICE and Bloomberg to structure trades, communicate market risk to clients, and push live pricing curves to the capital markets database
- Developed web-based workflow tools with quantitative engineering, including a market-quote scraper, SQL pricing database, and Live Order Board, replacing manual processes and increasing trading velocity
- Led international policy analysis for Carbon Sales and Trading, synthesizing regulatory developments for senior leadership and producing market reports for 550+ external clients

**Gallagher Re (formerly Willis Re)** · Seattle, WA

July 2021 - May 2022

*Reinsurance Broking Analyst*

- Applied catastrophe and actuarial modeling to structure reinsurance programs reducing clients' rates by a risk-adjusted 28% average; supported 6 renewals and a competitive RFP that contributed to \$650K in new annualized branch revenue

**Investorflow.org** · Seattle, WA

July 2020 - June 2021

*Investor Relations Associate*

- Managed a network of 500+ global investors and authored 20+ investment summaries, matching opportunities to members by geography, impact theme, and risk preference

## LEADERSHIP & PHILANTHROPY

**Central Texas Climate Philanthropy Collaborative & Action Fund** · Austin, TX

October 2023 - Present

*Co-founder*

- Co-founded a field-of-interest fund at Austin Community Foundation; raised and distributed over \$375,000 to 25+ Central Texas climate nonprofits supporting local resilience, education, and decarbonization
- Created a pooled giving model that distributes funds equally across partner organizations, giving smaller nonprofits equal footing and driving cross-pollination across a portfolio tackling climate from multiple angles; designed the application and community expert review process that selected the cohort from 47 distinct applicants
- Speaks regularly on panels and at donor events, engaging HNW donors, nonprofit leaders, local officials, and investors across Austin's climate tech and philanthropic community

## EDUCATION

**University of Washington - Michael G. Foster School of Business** · Seattle, WA

June 2021

*Bachelor of Arts in Business Administration - Finance*

## SKILLS

**Markets & Finance:** Carbon markets (VCM, compliance), Energy Attribute Certificates, renewable portfolio standards, ERCOT market dynamics, energy storage, PPA/VPPA origination and structuring, power origination, natural gas basis, financial modeling, forward pricing, commodity derivatives, due diligence

**Strategy & Communication:** Investment research and synthesis, executive communications, policy and brief writing, market entry strategy, business development, ecosystem development, donor relations, fundraising, cross-functional project leadership, public speaking

**Tools:** Excel (advanced), Python scripting (pandas, openpyxl), SQL, Bloomberg Terminal, ICE, Power BI/Tableau, generative AI for research synthesis and analysis (Claude, ChatGPT), API integrations